A.C.T. - AUTOGLASS CLAIMS TEAM 1.888.228.9108

TIPS TO SPEED YOUR CLAIM

Sample customer greeting:

Good morning, sir/ma'am. Have you noticed the chip/crack in your windshield?

If it's not repaired, it could continue to crack out and cost you hundreds of dollars to replace. We can repair that right now at the same time we service your vehicle. It'll restore your windshield's strength and keep it from cracking out. It will also look 80-90% better when I'm finished!

Best of all, with qualifying insurance, you could get it FREE! Since insurance companies save money by repairing instead of replacing windshields, they almost always waive the deductibles! So it's FREE to you!

We'll call right now and get an answer in minutes. (CALL **ACT**)

ACT will ask for following info:

| Put customer on CUSTOMER INI | • | |
|-------------------------------------|----------------|--|
| Address | | |
| City | ST ZIP | |
| Phone(work) | (home) | |
| VEHICLE INFO | RMATION: | |
| Year Make_ | Model | |
| Body Style 2DR / 4DR / P-U | | |
| , , | Van / SUV / RV | |
| Number of repai | rs | |
| Date of damage | | |
| VIN# | | |
| INSURANCE IN | FORMATION: | |
| Company | | |
| • | | |
| Agent phone # | | |
| Policy# | | |
| | | |

ACT will get the information it needs directly from your customer. Next, we get your customer off the line, unless we know the insurance company will need to talk to them. We then go after the insurance company/network for authorization. Within minutes, **ACT** will call you back with the claim #.

Technicians:

After calling ACT & identifying your shop, HAND THE PHONE TO THE CUSTOMER. Make sure they have their insurance card ready. This allows you the freedom to service the vehicle.

If you desire to start the repair process prior to receiving authorization from **ACT**, you are generally safe to proceed as long as the vehicle is under 8 years of age, plus you have verified that your customer has a valid (not expired) insurance card and the customer knows they have comprehensive coverage on the vehicle. But, always keep in mind that **ACT** is only liable to pay your shop once we've been paid by the insurance carrier.

Even if you don't get authorization, you can still work out a quick cash deal for a discount or give it to them free. What are you out? - 50¢ worth of resin & 10-15 minutes of your time. You're a hero either way. By starting on the repair right away, you'll maximize your thru-put and have a happier customer.

If you get a direct referral from an insurance company/network or a customer who has already gotten

| | ompany, accept the job and call ACT to give us all the information so we ways get the insurance policy # and VIN # |
|--|--|
| Sample Release form: | |
| I authorize | to attempt repair on the chip/crack in my vehicle's windshield. |
| I agree to not hold the repair facility there will be no charge for the servio | liable should the windshield crack out while attempting this repair, and that ce if that happens. Should the repair fail at a later date and the windshield are responsible for my deductible at that time. I acknowledge I am |
| • | not covered by my insurance company. I authorize my insurance |
| | to make payments directly to ACT - Autoglass Claims Team, 4295 N Holly |
| X | Date / / |
| Customer Signature | |